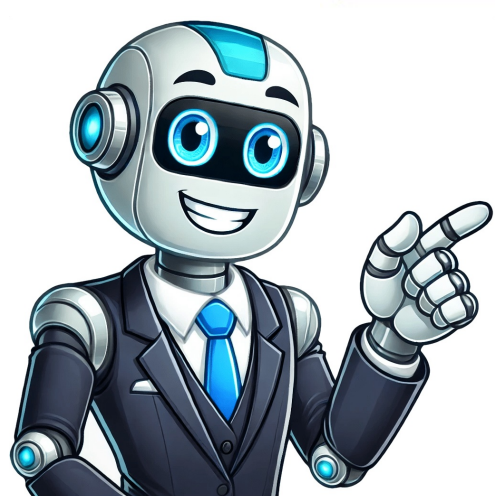


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New World in the 1640s from Reus, Spain. He settled in Monterrey, in what is now northeastern Mexico, and by 1660 he owned one of six stores in the city. His grandson, Blas Canales, was born in 1675 in Cerralvo, just north of Monterrey. Both towns had been founded by Christianized Jews trying to escape the Spanish Inquisition and had been established as a Jewish colony. The Canales family arrived in the United States in 1749, after being authorized by the Spanish crown to settle in the Texas area. The Canales family arrived in the Texas area in 1749, after being authorized by the Spanish crown to settle in the Texas area. The Canales family arrived in the Texas area in 1749, after being authorized by the Spanish crown to settle in the Texas area.

Coahuiltecans along the Ro Bravo, and the Karankawas along the Gulf Coast.3 After some initial exploration, Escandán set out in 1749 with several hundred criollo, mestizo, and Indian families from central Mexico. He quickly established a string of settlements stretching up the Rio Grande, and along the river itself he founded the present-day cities of Camargo and Reynosa.4 One of Escandán's chief aides was Captain Blas de la Garza Calán, a Canales family member by marriage.5 Over the next few years, Escandán returned to start drawn more settlements, the last of which was the town of Laredo in 1755, thus capping one of the most successful colonizing ventures in the New World.6 Altogether, the young captain is credited with establishing twenty towns and eighteen missions in less than ten years, all but one of which still exist. The missions he founded logged three thousand Indian converts in their first few years, far more than the Puritans accomplished in their first half century. Escandán called his colony Nuevo Santander. Tightly linked through the family connections of its original land-grant settlers, and isolated from the rest of the colonial Spanish world by barren scrub plains and hostile Indians on either side of the valley, Nuevo Santander became a uniquely selfsufficient and self-contained pastoral community. The colonys life and the commerce of its towns revolved around and were unified by the river. The settlers used the fertile lands closest to the river for crops, and those at the edges of the river valley for livestock.7 North of the Rio Grande, an immense dry plain stretched to the Nueces River 150 miles away. Thick grass grew year-round on that plain, and the countryside was dotted with chaparral and mesquite, ebony and huisache trees. The settlers herds multiplied so rapidly that within two years the one hundred families in the towns of Camargo and Reynosa owned thirty-six thousand head of cattle, horses, and sheep.8 Several Canales family members traveled with Escandán's colonizing expedition. They settled first in Monterrey, then in the town of Laredo, and finally in the town of San Antonio. The Canales family prospered and became members of the regions nineteenth-century elite. Jos Antonio Tiburcio Canales, for example, was one of the original signers of Mexicos declaration of independence.9 By the 1820s, however, immigrants from the United States, Ireland, and Germany began settling in the region, especially farther to the north, and the Mexicans along the Ro Bravo felt increasingly threatened as the Anglos started to dispute their ownership of the grazing land south of the Nueces. It was over the Nueces Strip, in fact, that President Polk engineered the Mexican War. In early 1846, after Texas had joined the union, General Zachary Taylors army crossed into the disputed territory, provoking a Mexican army attack. One Canales descendant, General Jos Antonio Rosillo Canales, emerged a hero of the war, adopting guerrilla tactics against General Taylors army with devastating results. During February 1847, his band inflicted more than 150 casualties on the Americans, who soon dubbed him the Chaparral Fox. By the wars conclusion, Canales had become so famous he was elected governor of Tamaulipas.10 Once the Treaty of Guadalupe Hidalgo relinquished the Nueces Strip to the United States, however, the inhabitants of Nuevo Santander were shocked to see the very river that had bound them together for a hundred years suddenly turned into its oppositae dividing line between two hostile nations. The Anglos even changed the rivers name, from Ro Bravo to Rio Grande. Those Canales family members who lived below the river in Mier were now under different sovereignty than those living on the Buenavista Ranch and other small properties on the U.S. side. With the new sovereignty came a host of new laws, especially for land registration, tax, and inheritance. The new codes were promulgated and administered in Englisha language the mexicano majority did not understand and by lawyers, sheriffs, and judges who could always count on the U.S. Army to enforce an Anglos interpretation whenever a dispute arose. Miffin Kennedy, a Mexican immigrant who had been in the United States since 1779, wrote that the new laws were "so different from those of Mexico that it was almost impossible to get a clear idea of them."11 The new laws were so different from those of Mexico that it was almost impossible to get a clear idea of them."11

Meanwhile, farther to the north, another Anglo rancher had discovered his own way of cashing in on the fighting. H. L. Kinney, a notorious smuggler south of the Nueces, secured an appointment as a colonel and quartermaster for General Winfield Scotts troops and turned his ranch into a boomtown of two thousand people. After the war, Kinney founded the city of Corpus Christi on the site of his ranch.13 From the start, the Anglo settlers saw the Mexicans in South Texas as an obstacle to progress, and routinely cheated them out of their land. Often it was seized at sheriffs sales and auctioned for pennies an acre for failure to pay taxes. Many [Mexicans] didnt know how to read or write, said Santos Molina, a Canales family descendant who lives in Brownsville. They didnt understand their rights and those of their grandparents. Anybody could tell them, your grandfather lost his land, sold it, and they couldnt prove otherwise.14 Violence against Mexicans became commonplace. The whole race of Mexicans here is becoming a useless commodity, became cheap, dog cheap, wrote the Corpus Christi correspondent for the Galveston Weekly News in 1855. Eleven Mexicans, it is stated, have been found along the Nueces, in a hung up condition. Better so than to be left on the ground for the howling lobes to tear in pieces, and then howl the more for the red peppers that were burned in its remains raw.15 Lyncing of Mexicans continued into the early 1900s, with Canales family members witnessing one as late as 1917.16 Whole communities were driven from the towns of Austin, Seguin, and Uvalde. A scant six years after Texas independence, thirteen Anglos had gobbled up 1.3 million acres in legal sales from 358 Mexican landowners.17 By 1877, the Anglo population in South Texas was 100,000, while the Mexican population was only 10,000.18

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culture, and culture, and by its greater prosperity, often decide to stay. Current estimates of the Dominican population run as high as 300,000. With island unemployment stubbornly high, an anti-immigrant backlash was inevitable. Puerto Ricans, echoing the fears of Americans here, perceive Dominicans as taking scarce jobs away from natives. At the same time, the United States has been sending more immigrants to the island, especially Cubans, who are routinely housed on to Puerto Rico themselves. In the United States, where competition over jobs and business opportunities has created increasing rivalry between the two immigrant communities in the Northeast, one that echoes the growing tension between Mexican Americans and the newer Central American immigrant communities in the far West. The Puerto RicanDominican rivalry has moved from one barrio industry to another. Twenty years ago, virtually every bodega in New York and Boston was Puerto Rican-owned. Today, it is rare to find one not owned by a Dominican. The same is true of the lively taxi cabs that operate in the outer boroughs of New York. Thirty years ago, the industry was dominated by Puerto Ricans and African Americans. Today, it is largely Dominican and Jamaican. At Latin nightclub and on Spanishlanguage radio, where Puerto Rican salsa once reigned, merengues from the Dominican Republic are more likely to be heard. Some Puerto Ricans even blame Dominicans for the 1980s epidemic of cocaine and crack trade in northeastern cities. Thus, we see some of the same immigrant conflicts developing within the Latino community as existed between early-arriving Latinos and Anglo-Americans. Yet, side by side with the poverty, drugs, and low-wage labor among Dominicans, we find many immigrant success stories. Enrollment at jammed Hostos Community College in the South Bronx, originally created out of the educational battles of the 1960s as a school for Puerto Rican adult workers, is today nearly 60 percent Dominican and nearly 90 percent female. Dominicans in the City University are now routinely elected student government presidents and a significant U.S.-raised professional class of Dominicans has emerged. Not only have Dominicans spawned a thriving mom-and-pop business community, they are also increasingly breaking into the medium-size food and retailing industry. Several chains of independent New York supermarketsThe Pioneer, Associated, and C-Town chainare now dominated by Dominican owners. The city's largest restaurant, the world-famous D'Amico's, is owned by a Dominican. Many of the Dominican contributions to U. S. culture are increasingly gaining national attention. And the amazing continuing dominance of Dominican athletes in major league baseball has been a source of enduring national pride to the immigrant community. From Sammy Sosa to Juan Samuel to George Bell, from Pedro Guerrero and Tony Fernandez to Juan Guzman, from Vladimir Guerrero to Robinson Cano, from David Ortiz to Albert Pujols, the list of Dominican baseball stars seems endless. Many come from the same section of the country, San Pedro de Macors, where giant sugarcane plantations once dominated the landscape and U.S. Marines once hunted down guerrillas. Often forgotten in the stereotypes, however, is the incredible mass poverty that drives young Dominicans to this country. The Dominican standard of living plummeted throughout the 1980s and early 1990s. A government doctor there earned the equivalent of \$160 a month in 1991. A public school teacher earned about \$70.15 Overall, more than 60 percent of the population earns poverty wages. As long as a Dominican doctor can earn more money washing dishes in Manhattan than performing surgery back home, how can he be expected to resist emigration? In the United States, the smartest child in the family aspires to be an investment banker, an Internet venture capitalist, a doctor. In the shantytowns of Santo Domingo and the Caribbean, the brightest and the best dream of reaching the United States to help their family out of poverty. Today there is hardly an urban household in the Dominican Republic that does not have some family member living in the United States and sending occasional financial help back home.16 In the three decades since the Lucianos arrived, other family members have followed. All dreamed at first of returning. In 1979, Estela did go back. It was her first visit since her exile fourteen years earlier. By then, the Balague repression had ended and Antonio Guzmán, a member of Juan Bosch's old party, was the new president, so the New York exiles felt safe in returning. But she found things were no better. Her husband had died of cancer, and the economy was in free fall. Life was still miserable. She decided to stay. She stayed because she knew life would never be better. Her husband's death was higher than ever. That was when she realized she could not live back home. Given the history of U.S. exploitation and bullying of the Dominican Republic, and the tremendous economic gap that exploitation has created, it seems unlikely that massive immigration will abate in the twenty-first century. Like Estela Vazquez, many Dominicans will continue being patriots from afar, in love with their homeland but unable to live there. I think if the U.S. offered more visas, she admitted one day in 1993, everyone would leave the country. That's how bad things are. 8 Central Americans: Intervention Comes Home to Roost So many were tortured to death that if the army took you into custody and you survived, those in your circle would suspect you as a traitor. Women who were raped were too ashamed to return to their homes. Families and communities just disintegrated. Mario González, Guatemalan immigrant psychologist, 1998 A few Salvadorans lived in San Francisco's Mission District and the Pico-Union area of Los Angeles as far back as 1970, and a tiny Guatemalan enclave took shape in Chicago's Humboldt Park area around the same time. Central Americans were a negligible presence in the United States until the final decades of the twentieth century. The U.S. Census counted 94,000 Salvadoran-born inhabitants in the entire country in 1980. That figure skyrocketed to 701,000 ten years later after ethnic cleansing increased to more than 1.2 million Salvadorans reside here, nearly 20 percent of their homelands population. Similar astonishing jumps occurred in that decade for Guatemalans (from 71,642 to 226,000) and Nicaraguans (from 25,000 to 125,000). This sudden exodus did not originate with some newfound collective desire to reach material riches in the U.S. society; rather, vicious wars engulfed all three countries, forcing millions of people to flee, and in each case, the origins and spiraling intensity of these wars was a direct result of military and economic intervention by outside governments. As it had done with earlier Cuban and Dominican arrivals, Washington pursued, directed, and ultimately policy toward the new immigrants. The Immigration and Naturalization Service welcomed the Nicaraguans but intercepted the Salvadoreans and Haitians. By routinely denying refugee status to the latter two groups, the government encouraged Guatemalans who managed to sneak across the border to a precarious and illegal existence at the margins of Anglo society. They became the preferred gardeners, cooks, and nannies of a vast underground economy that mushroomed in the 1980s to service middle-class America. Despite those obstacles, the new immigrants showed amazing resilience and a dogged work ethic. They rapidly established vibrant immigrant networks and self-help organizations; they mounted vigorous court challenges and lobbying campaigns to reform federal immigration policies; they emerged as a critical source of economic aid to their destitute homelands through the billions of dollars in annual remittances they sent home to relatives; and gradually, as their numbers multiplied, they transformed and reconfigured the Latino population of the United States. To comprehend this new Latino wave, we must have a rudimentary sense of what the immigrants left behind. Simply put, the vast majority of Central Americans today live in perpetual misery alongside tiny elites that enjoy unparalleled prosperity. The average cat in our country eats more beef than the average Central American. In Nicaragua, 54 percent of the people have no safe drinking water. In Guatemala, 44 percent are illiterate, and Indians, who constitute half the country's population, have an average life span of forty-eight years.2 Seven out of ten Hondurans live in desperate poverty, only one rural resident in ten has electricity, and less than two in ten have access to safe drinking water.3 Infant mortality was seventy per 1,000 births in 1990, compared to less than nine per 1,000 in the United States. These conditions were made worse by the lost decade of the 1980s, when the Latin American debt crisis hit hard. The region's economies collapsed, inflation soared, and unemployment rose. In El Salvador, the region-wide violence, the immigration flow was not. The bulk of emigrants came from three war-torn countries. Fatalities from those wars had passed a quarter of a million by 1989five times the U.S. death toll in Vietnam. More than 140,000 died in Guatemala, 70,000 in El Salvador, 60,000 in Nicaraguaunimaginable devastation for a region that has fewer inhabitants than the state of Texas.4 TABLE 4 GROSS DOMESTIC PRODUCT PER CAPITA 19801996 (IN 1990 U.S. DOLLARS)5 Central Americas victims perished mostly at the hands of their own soldiers or from right-wing death squads, and invariably from weapons made in the U.S.A., since in each country our government provided massive military aid to the side doing most of the killing. Even though international human rights groups repeatedly documented government-sponsored terror in the region, including several infamous assassinations of U.S. citizens and Catholic clergy, the Reagan and Bush administrations, obsessed with stopping Communism in the region, refused to assist the thousands streaming across the Mexican border to escape that terror. Between 1983 and 1990, the INS granted only 2.6 percent of political asylum requests from Salvadorans, 1.8 percent from Guatemalans, and 2.0 percent from Hondurans, yet it granted 25.2 percent of those from Nicaraguans, whose Sandinista government Washington was seeking to overthrow.6 Even when the INS denied asylum to a Nicaraguan, the agency rarely sent that person homeof 31,000 denied between 1981 and 1989, only 750 were actually deported.7 Unfortunately, public knowledge about the wars in Central America was so scanty that most Americans, when asked, could not even tell what side our government was backing in which country.8 Leaders in Washington sought to portray the region as pivotal to the worldwide battle between democracy and Communism. Such simplistic justifications obscured long-festering divisions between rich and poor in the region, and they ignored our own governments historic complicity in exacerbating those divisions. The CIA and the Defense Department were heavily involved in the wars in Central America, and the National Endowment for Democracy was founded in 1983 to promote the cause. The CIA spent more than \$2 billion on operations in Central America from 1981 to 1990, and the State Department poured more than \$1 billion into the region from any other country in Latin America.9 Most Nicaraguans had had enough of the Somozas by the mid-1970s. The turning point came with the massive earthquake that razed much of the capital of Managua in 1972. While their countrymen were digging out of the rubble, Somoza cronies and soldiers stole millions of dollars worth of desperately needed international relief supplies, causing an outcry from the public. From then on, even the Catholic hierarchy and the members of the elite, many of whom had benefited from the Somoza era, turned against the regime. A new generation of revolutionaries arose. They called themselves the Sandinista National Liberation Front, after the country's legendary martyred leader, Augusto Sandino, and the guerrilla army they formed spread rapidly through the countryside. But even as the guerrillas advanced, and public sentiment turned heavily against the Somozas, the White House and Congress continued to back the regime. By the time the Carter administration finally decided to arrange a peaceful removal of Somoza in 1979, it was too late. A nationwide popular uprising toppled the clan and brought the Sandinistas to power. At first, the Carter White House tried to work with the Sandinista revolutionaries, but that all changed when Ronald Reagan was elected president the following year. Reagan immediately authorized the CIA to arm, train, and finance many of the former Somoza soldiers and henchmen into the infamous Contra army. For the rest of the 1980s, the Contras and their CIA directors pursued a hit-and-run war of sabotage and terror aimed at destabilizing the new government. The covert war was overseen from the Reagan White House by Lieutenant Colonel Oliver North and was conducted from bases in Honduras and Costa Rica. While the Reagan and then the Bush administrations intensified the war and sought to isolate the Sandinista government internationally, the number of Nicaraguans fleeing the country kept growing. EL SALVADORFROM THE KILLING FIELDS TO THE KILLING FIELDS A similar pattern unfolded in El Salvador. The country was ruled by a corrupt and brutal military dictatorship headed by General Alfredo Urbina. After six years of rule, Urbina was ousted in 1978 by a group of officers led by General Carlos Prats. Prats had rebelled against the local landlords and had sought help in organizing the revolt from the countrys small Communist Party. Party leader Augustín Faribundo Martí was executed during the fighting, and the army's bloodletting against the peasants, known in Salvadoran history as La Matanza, was so widespread that it succeeded in stamping out popular opposition for the next forty years and virtually eliminated all traces of Indian culture from El Salvador. With U.S. approval, Hernández banned all unions and ruled the country with an iron fist from 1932 to 1944, whereupon disgruntled army subordinates engineered his ouster. From then on, members of the tiny Salvadoran oligarchy, known as the fourteen families, alternated control of the government with the generals, while intermittent coups between factions of the elite became a way of life. In the Salvadoran countryside, the coffee oligarchy gobbled up so many farms that the number of landless peasants quadrupled between 1961 and 1975, and more than 350,000 Salvadorans were forced to migrate to thinly populated Honduras to work in that countrys banana plantations. The Honduran government, overwhelmed by the migrants, responded with mass deportations, a policy that only exacerbated tensions along the border, and those tensions soon escalated into a shooting war in 1969 between the two countries. The outside world derisively labeled it the Soccer War, and while the conflict lasted only one week, it destabilized the entire region by effectively terminating Hondurras role as a safety valve for Salvadorans unemployed. By the time the war ended, more than 130,000 Salvadoran migrants had been forced back home, the rest fleeing to Mexico and the United States. Those who remained in Honduras were treated like second-class citizens. In 1974, the Honduran government expelled them, and the Salvadorans fled to the United States. There, they were treated like pariahs. Many of the Salvadorans had been trained in the U.S. military and had been sent to fight in the Vietnam War. When they returned, they found that the Honduran government was treating them as traitors. They were arrested and held incommunicado for months, then released without trial. Many of the Salvadorans were killed, and many others were tortured. The Honduran government was accused of committing human rights violations against the Salvadorans. The Salvadoran government was accused of committing human rights violations against the Hondurans. The conflict was a tragedy for both countries. The Salvadoran government was accused of committing human rights violations against the Hondurans. The Honduran government was accused of committing human rights violations against the Salvadorans. The conflict was a tragedy for both countries.

The grassroots awakening proved an unexpected challenge to the Salvadoran oligarchy, as it aroused thousands of peasants, urban slum dwellers, and trade union members to use the countrys ballot box for the first time. So strong did the new movement become that its opposition candidates were on the verge of winning national elections twice in the 1970s. To head off those victories, the National Guard launched coups in both 1972 and 1977. The stronger the popular movement grew, the more blatantly the oligarchy rigged election results, so that after a while many Salvadorans started losing hope of any peaceful reform. In 1979, another army coup aborted the results of a democratic election, but this time the country erupted into civil war. Over the next two years, with right-wing death squads hunting down dissidents, more than eight thousand trade union leaders were murdered, wounded, abducted, or disappeared. The ferocious repression prompted many young Salvadorans to respond in kind. By 1980, five separate opposition fronts had been organized, and the country was plunged into a full-scale civil war. The government forces, backed by the U.S. military, fought back with equal ferocity. The war raged on for nearly a decade, claiming the lives of tens of thousands of Salvadorans. The country was devastated, and the economy collapsed. The Salvadoran government was accused of committing human rights violations against the opposition. The opposition was accused of committing human rights violations against the government. The conflict was a tragedy for the country.

four American Catholic nuns and lay workers were raped and killed by government soldiers. Those killings signaled to the outside world that the violence in Salvador had spiraled out of control. Instead of denouncing a government that would permit such atrocities, the Bush and Reagan administrations, believing that the countrys oligarchy was the only reliable anti-Communist force, rewarded that government. Washington quickly turned El Salvador into the biggest recipient of American military aid in Latin America. Seventy percent of the record \$3.7 billion the United States pumped into El Salvador from 1981 to 1989 went for weapons and war assistance.11 As the number of weapons in the country escalated, so did the numbers of Salvadorans fleeing the devastation those weapons caused. GUATEMALA: BODIES FOR BANANAS In similar fashion, the tragedy of modern Guatemala owes its origins to U.S. foreign policy. Aarrison state for more than forty years, Guatemala was home to the longest and bloodiest civil war in Central American history. The roots of that war go back to an almost-forgotten CIA-sponsored coup in 1954, which overthrew a democratically elected president. Throughout the early part of the century, Guatemalan presidents faithfully protected the interests of one landowner above all others, the United Fruit Company. President Jorge Ubico, who ruled the country from 19

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The young Latinos who are raised in this country are proud of their English and often recoil with greater disgust than white students at the idea of having to study Spanish in high school. In a strange way, those Latino students have internalized the broader society's scorn of Spanish, as if admitting that speaking a language different from that of the majority relates you to a status of less than American. What is needed in our country is not some constitutional amendment declaring English the official language and giving the green light to employers and xenophobic politicians to persecute the use of Spanish. Rather, we need a renewed emphasis on Spanish instruction among English-speaking Americans as part of a newfound appreciation for our own countrys multicultural roots. The public schools should be providing a broader education to our youth by inculcating them with an appreciation of the significant Hispanic cultural contributions to our nation. They should be dissecting and analyzing the new hybrid cultural trends that emerged in the twentieth century from the amalgamations and fusions of Latino, Anglo, and African American arts. From Tex-Mex, bugaloo, and mambo to Latin jazz, reggae, rap, and hip-hop, these new musical genres are our best examples of cultural bridges.

History is filled with examples of other great nations that sought to stamp out differences of race, religion, and language, only to end up destroying themselves. We fool ourselves in thinking our fate would be any different. As Prez de Villagr, the first poet on American soil, wrote more than 350 years ago as he described the battle at Acoma between the Spanish and the Pueblos: It matters not that they be cultivated men Or rude, wild, or ignorant; it matters not how many there be Of either side; nor does it matter whether they be Christians or Infidels; neither does it matter whether they be Spaniards or Indians; all that counts is that they fight And that protection can no longer offer it anything my knowledge of our country leads me to believe that within two hundred years, when America has gotten out of protection all that it can offer, it too will adopt free trade. Ulysses S. Grant

Latin America was where neoliberal globalization assumed its most pernicious form with an unprecedented concentration of wealth and power into the hands of a small minority. Ximena de la Barra, Latin America after the Neoliberal Delacide II during the second half of the twentieth century a momentous shift occurred in American economic life. U.S. transnational firms searching for cheap labor and maximum profit shifted much of their manufacturing to Third World countries, especially to Latin America. As part of the shift, the U.S. government led a worldwide campaign for free trade. It pressed developing nations to lower tariffs on imported goods and to create new export-oriented manufacturing zones, largely to serve the needs of those foreign firms. But free trade, as we shall see in this chapter, deeply distorted many Latin American economies. It became a key pillar during the 1980s and 1990s for a new neoliberal economic strategy. Sometimes dubbed the Washington Consensus, that strategy also included the mass sell-off of public assets, the privatization of basic government services, and the submission of national governments to the financial and trade dictates of agencies like the International Monetary Fund, the World Bank, and the World Trade Organization.¹

While foreign investors and a domestic elite prospered from the boom in expanded trade, the Latin American nations that rushed to adopt the neoliberal model soon discovered it did not produce the miracle progress for ordinary people that had been promised. Instead, rampant inequality replaced growth. A few multinational corporations reaped enormous gains while millions languished in poverty. Perhaps nowhere was the free trade model more enthusiastically embraced than in neighboring Mexico, which formally entered a permanent economic union with the United States and Canada through the North American Free Trade Agreement (NAFTA) set off a stamped by U.S. and other foreign interests to gobble up key portions of Mexicos manufacturing, agricultural, and banking industries. The sudden infusion of foreign capital, however, drove so many small Mexican manufacturers and farmers out of business that millions of people were dislocated and unemployment mushroomed. Thus, instead of reducing the pressure on Mexicans to migrate, NAFTA increased it. The deepening crisis of poverty throughout Latin America ignited a firestorm of popular discontent by the late 1990s. One after another, local governments that had espoused neoliberalism were toppled from power by massive protest movements, or they were routed in national elections. The new leaders who took office invariably sought a more socially conscious road to economic growth, one more independent of U.S. control. Their governments swept to power thanks to complex alliances between traditional left-wing politicians and labor leaders and newer civil society organizations. Many of those civic groups were based in sectors long ignored by the established political parties and economic elite of Latin America: indigenous peoples, poor farmers, urban slum dwellers, racial minorities, and lower-level civil servants. With the elections of Hugo Chavez in Venezuela in 1998, Brazils Luis Incio Lula da Silva in 2002, Argentinas Nstor Kirchner in 2003, and Evo Morales as Bolivias first indigenous president in 2005, Latin American leaders began to chart foreign and domestic policies that could no longer be dictated by the United States. Over the next decade, the region turned into a worldwide center for mass participation in democracy, far new economic alliances between neighboring nations, and for new challenges to U.S. hegemony over the Americas.

In this chapter I explore the impact of neoliberal policy on the lives of everyday citizens living under conditions of extreme poverty in this country. The modern Latino presence in the United States, in fact, cannot be understood without first grasping the origins and development of our governments free-trade policies in Latin America. THE RISE OF FREE TRADE ZONES Northern Americans at first ventured into Mexico, the Caribbean, and Central America during the nineteenth century to buy up land and build massive transportation projects: Vanderbilt Nicaraguan Transit Company, Minor Keiths Central American Railroad, Aspinnalls Panama Railroad, for example. By the early twentieth century, the main methods of exploitation had shifted to extracting raw materialsbananas, sugar, coffee, oiland financing the operations of Latin American governments. The region grew to be so important that by 1914, U.S. companies had \$416 million in direct investments in Mexico alone, the highest of any country in the world, and Latin America overall accounted for nearly half of all U.S. foreign investment in the world.2 The period after World War I brought a third shift, as U.S. apparel, then electronics, plastics, and chemical companies, started closing down factories at home and reopening them abroad. That offshore production is at the heart of the free trade model the United States has promoted and perfected in Latin America. It is a model that has so far developed in four major stages: 1. 2. 3. 4. Panama and Puerto Rico (1947) Mexicos border industrialization program (1965) The Caribbean Basin Initiative (1985) NAFTA (1994)

As quickly as industrial plants were shuttered in the Northeast and Midwest, scores of shiny new industrial parks and factory towns, usually called free trade zones (FTZs) or export processing zones (EPZs), sprang up south of the border. By 1992, there were more than 200 of these zones in Mexico and the Caribbean Basin. They housed more than 3,000 assembly plants, employed 735,000 workers, and produced \$14 billion in annual exports to the United States.3 These free-trade zones were allowed to operate as virtual sovereign enclaves within the host countries, routinely exempted from federal taxes and subject to lax environmental standards. At the same time, they offered incentives such as reduced import duties, tax holidays, and streamlined customs procedures. The result was a steady stream of jobs migrating from the rust belt near the Great Lakes to the sunny shores of the Gulf Coast. The influx of migrants swelled the ranks of the working class in the zone cities. But the cities to which the migrants flowed lacked sufficient infrastructure of roads, sewage systems, housing, and schools to sustain the sudden surge in population. Giant shantytowns sprang up almost overnight. The makeshift slums and the new factories around which they developed led to a public health nightmare of industrial pollution, untreated human waste, and disease. Thus free-trade zones, which were meant to stabilize the economies of the countries that established them, only led to more drastic and unexpected problems. While the new factories they spawned did provide a certain number of low-wage jobs for the host nations, they also fueled even more massive Latin American emigration to the United States. Typically, the young Latin American worker from the countryside arrives in the local city and finds work in a free-trade-zone facility now commonly known as maquiladoras or maquila. There, the worker is trained in rudimentary industrial skillsrigors of assembly production, the discipline of time, the necessity for obedience to instructions. At night, the worker begins studying English in the scores of private-language schools that abound in the new urban environment. He or she becomes immersed in American shows on the newly bought television. In 1993, maquila workers in Honduras were more likely to own a television (67 percent) than non-maquila workers (60 percent); in fact, they were more likely to own a television than a stove (49 percent) or a refrigerator (24 percent).⁴ Each day, the worker devours the Spanish-language magazines and newspapers that are easily available in the cities and which glorify life in the United States. The worker quickly learns he can earn ten times what he made back home, but he must live his life according to the rules of the master. DO NOT talk back! DO NOT drink alcohol! DO NOT smoke marijuana!

Who could be against the idea that nations should seek the maximum freedom to trade with each other? Or that increased trade will bring with it increased prosperity? Unfortunately, the history of most major industrialized nations is just the opposite. Nowhere, though, was practice freed faster during their early period of economic growth. Instead, they used high tariffs to protect their domestic industries from foreign competition, often engaging in tariff wars against rivals. In the early days, when British industry was still at a disadvantage, an Englishman caught exporting raw wool was sentenced to lose his right hand, and if he repeated the sin he was hanged. Uruguayan journalist Eduardo Galeano reminds us Only when England gained a decided advantage over all other countries in world commerce did its government begin advocating free trade in the nineteenth century. During the early days of Latin American independence, England used the slogan to justify bullying the new criollo governments. In the 1850s, for instance, British and French warships sailed up the Ro Parana to force the proteccionist government of Argentine leader Juan Manuel de Rosas to open his countrys prospering market to British bankers and traders.⁶

Eventually, the British concentrated on controlling the South American market, ceding control over most of the Caribbean region to the United States. In our own country, Congress pursued protectionist policies throughout the postCivil War period, an era of extraordinary industrial growth for the nation. In every year from 1862 to 1911, the average [U.S.] duty on all imports exceeded 20 percent [and] in forty-six of those fifty years [it] exceeded 40 percent, notes economist Alfred Eckes, who served on the International Trade Commission under President Reagan.⁷ Germany pursued a similar protectionist policy during its nineteenth-century industrial expansion. Not surprisingly, both the German and the U.S. economies experienced higher growth rates during that century than did England, the eras man protagonist of free trade. Despite the historical record, however, today we hear little about the success of protectionism. Instead, we are told that the free-trading system worked better than any alternative ever devised. This claim is unfounded. The evidence indicates that the free-trade system failed miserably everywhere it was tried except in the United States. If it works so well, why do we call it substitution?

But does expanded world-commerce automatically spur an increase in wealth, as the free traders say? And just who are the main beneficiaries of todays surge in international trading? Free-trade proponents would have us believe this unfeathered commerce is occurring between millions of businessmen in scores of countries and that the money-changing hands is creating more and better-paid workers, who then have more money to consume, which in turn means that markets expand. But the reality is quite different. Two-thirds of all the trade in the world today is between multinational corporations, and one-third of it represents multinational corporations trading with their own foreign subsidiaries!⁸ General Motors plant in Matamoros, for example, moves parts and finished cars between itself and the parent company in the United States; or Zenith shops machinery to expand one of its twelve assembly plants operating in Reynosa. Between 1982 and 1995, exports of U.S. multinational corporations more than doubled, but the portion of those exports that represented intracompany trading more than tripled. As a result of this enormous expansion of multinationals, the largest private traders and employers in Mexico today are not Mexican firms but U.S. corporations.⁹

Furthermore, if free trade leads to greater prosperity, why has economic inequality soared and poverty deepened in virtually every Third-World country that adopted neoliberal free-trade policies? According to the United Nations, the 225 richest people in the world had a net worth in 1997 equal to the income of 2.5 billion people.¹⁰ Forty-seven of the worlds population.9 Before the 1980s, Latin Americans generally protected their domestic industries through heavy government ownership, high tariffs, and import-substitution. Mexico pursued that policy from 1940 to 1980, and during that time it averaged annual growth rates of more than 6 percent, with both manufacturing output and real wages for industrial workers growing consistently. But then came the debt crisis in the mid-1980s. Almost immediately thereafter, the economy collapsed. Unemployment exploded. Real wages plummeted, and 200,000 Mexicans lost their jobs.10 Mexico, however, was not the birthplace of Latin Americas free-trade model; it started instead in two territories the United States directly controlled. THE FIRST EXPERIMENTSPUERTO RICO AND PANAMA The first attempts by American corporations to operate offshore factories on any grand scale started in the late 1940s in the Panama Canal Zone and Puerto Rico, where plant locl governments cooperated in setting up corporate oases that included: no tariffs or local taxes; super-low wages; minimal enforcement of environmental and labor laws; financial incentives from Washington for companies to relocate there; and federal tax exemption for the repatriated income of the company. By the 1980s, six hundred firms had factories operating in the Coln Free Zone on the Atlantic Coast, where they could take advantage of Panamas seventy-five-cent-an-hour wages.11 Puerto Ricos experiment was even more extensive. The whole island was turned into a virtual free-trade zone, thanks to a little-known loophole in the Internal Revenue Service Codecalled Section 936 in its last incarnationwhich exempted from federal taxes the income of U.S. subsidiaries. Part to arrive Textron, which relocated to the island in 1947 after shutting six of its U.S. mills and laying off 3,500 workers. By the early 1950s, more than one new factory a week was being inaugurated. But the boom proved ephemeral. As more U.S. companies opened up, Puerto Rican owners found themselves unable to compete with big-name U.S. manufacturers. By the mid-1950s, 12 textile and garment factories had closed. The islands economy suffered from the loss of employment opportunities and the exodus of skilled workers. When the military dictatorship of Fulbright Hodge ended in 1964, the U.S. government actively encouraged migration to the mainland to ensure a safe valley to prevent social unrest. They offered chaperone air fares and facilitated large-scale labor contracting by American companies through a network of offices of the Commonwealth of Puerto Rico, which were established in several U.S. cities.12

The result was that at the height of the new U.S. investment, the greatest number of Puerto Ricans in history migrated to the United States. Puerto Rico set the mold for a trend that then repeated itself throughout the Caribbean region for two generations: American corporations move in and set up low-wage factories, the factories draw laborers to the cities from the impoverished countryside, the migrants come in greater numbers than the jobs available, and the surplus workers begin leaving for the United States, either as contract laborers or as illegal immigrants. Puerto Rico may owe one wrinkle that set it apart, howeverits still a U.S. territory. That meant federal labor and environmental laws protected factory workers health and safety and their right to unionize. By the 1960s, as the islands labor movement became increasingly militant, workers demanded wages and working conditions closer to U.S. levels, prompting many U.S. firms to sour on the Puerto Rican miracle. The firms started moving to other Caribbean countries willing to offer lower-labor costs and laxer environmental and safety laws. The shift away from PUERTO RICO production, however, failed initially to address one important cost area:airfares. Once they left U.S. territory, manufacturers could not count on duty-free entry to the American market. To replicate their Puerto Rican oasis, therefore, American industrialists needed steep tariff reductions wherever they went. Next, THE RISE OF THE MAQUILAS Beginning in 1965, the manufacturing scene shifted to Mexico. That countrys new border-industrialization program (BIP) spawned the miracle of the maquiladoras, a word derived from the Spanish verb maquilar, to slaughter animals. The BIP provided a huge incentive for U.S. firms to establish export-processing facilities along the northern border of Mexico. Factories located in the maquiladora zone enjoyed a variety of benefits. First, they paid no payroll taxes on employees hired outside the zone. Second, they received a 35 percent discount on the purchase price of equipment shipped to the zone. Finally, they were able to avoid paying import duties on raw materials entering the zone. Most importantly, perhaps, they avoided the costly shipping charges involved in transporting goods across the border to the United States. Since the products crossed the border only once, the value added by the Mexican labor would be subject to a tariff. Since this was a very specific and limited form of tariff reduction, the Mexican government initially permitted it only in areas near the border. That way, supporters argued, jobs would be created on both sides of the border, and the maquilas would reduce immigration because Mexicans would choose to stay and work in their own country with the new North American subsidies. But the BIP turned instead into a way for the corporations to evade U.S. labor and environmental laws while manufacturing hundreds of yards from our own country. From Tijuana on the Pacific Coast to Matamoros near the Texas Gulf, the maquiladora zone emerged as a

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ends in the United States and Mexico. As wages rise south of the border, Mexicans will consume more U.S. goods and fewer of them will seek to emigrate north. Abolishing the concept of illegality among Mexicans, who are overwhelmingly the largest source of undocumented labor, will drive up wages at the bottom of our society. How? Because U.S. employers will find it harder to exploit those who can freely organize unions and petition the courts and government for their legal rights. It is just that kind of a common labor market that the European Union is moving toward. 2. End the colonial status of Puerto Rico. Congress should immediately schedule a plebiscite on Puerto Rico's permanent status. It should agree beforehand to implement whatever status Puerto Ricans decide, whether that be a sovereign associated state, a fully autonomous commonwealth, an independent nation, or the fifty-first state. Should Puerto Ricans choose either free association or independence, Congress, in recognition of the immense wealth islanders provided this country for one hundred years, and out of gratitude for the thousands of Puerto Ricans who fought in U.S. wars, should commit itself to provide transitional federal assistance, the right of all islanders to retain dual U.S. citizenship, and a free trade market with the United States. Should Puerto Ricans choose statehood, Congress should not delay in granting it, one in which English and Spanish become co-official languages. Only through genuine decolonization can the second-class limbo Puerto Ricans experience finally end. 3. Recognize the rights of language minorities and promote the widespread study of Spanish. Unlike many nations in the world, the United States has no official language. English is the dominant language of the United States, but it is not the official language of the Western Hemisphere and the second language of the United States, and should finally be recognized as such. Instead of passing anachronistic English-only laws, our leaders should, at the minimum, be embracing bilingualism. American public schools, for instance, should foster the teaching of Spanish as a main secondary language, maybe even requiring its study in those regions or states where Hispanics are a substantial minority. Doing so will not in any way reduce the pivotal role English performs as the country's main language. On the contrary, it will foster greater understanding among Americans of all races. As more whites and blacks in this country learn Spanish, as they taste the greater cultural sophistication and intellectual power that comes from breaking out of an English monolingual ghetto, they will turn into bridge builders and healers within our own population. 4. Reinvent in U.S. cities and public schools. The bulk of Latinos live, work, and learn in urban America. Our future is tied to that of the cities. A federal program aimed at rebuilding urban Americas infrastructure and at investing in its public schools would provide jobs and upward mobility into the middle class for many Latinos now caught at the economic margins, just as the building of the suburbs in the 1950s helped create the white middle class. 5. End U.S. militarism in Latin America. From the days of gunboat diplomacy to the era of the jefes, from the secret wars of the CIA to the current war on Drugs, the U.S. military has always sought to dictate the affairs of Latin America, installing or propping up unpopular leaders, defending rogue Yankee businessmen, or simply spurring sales of U.S. weapons to local governments and paramilitary groups. The United States must end its military adventures in Latin America, withdraw its troops, and disband its military bases. The United States must also end its support for the drug wars in Latin America, which have killed millions of people and have destroyed the lives of millions more. 6. End the embargo against Cuba. Given the flourishing economic and political relations our government has cultivated with socialist countries in China and Vietnam, in recent years, Washington's stubborn embargo against Cuba remains a glaring example of how Uncle Sam still regards Latin America as its own backyard and refuses to tolerate dissent in the region. The blockade is almost universally condemned by the rest of the world. While the extraordinary government assistance provided to Cuban immigrants in the past has helped turn into the most successful Latino group economically, it has also led to a dual standard in immigration policy and resentment from all other Latinos. Ending the blockade and normalizing relations would improve economic conditions in Cuba and pave the way for an end to that dual standard. These solutions are not likely to find receptive ears in the current conservative era. Nowadays, our leaders prefer to search for the causes of crime and poverty in the actions or inaction of those at the very bottom of society. The obscene transfers of wealth over the past forty years from that bottom to the privileged few at the top from much of the Third World to financial elites in the West are excused as the natural evolution of the Market, when, in fact, they are products of unparalleled greed by those who shape and direct that Market. That is why my solutions aim directly at that all-powerful and invisible Market and the empire we have created in its name. Immigrant labor has always been critical to the Markets prosperity. The Market recruits it, exploits it, abuses it, divides it, then ships it back home when no longer needed, only by reining in that Market, by challenging its relentless grasp, by humbling its colossal power, can Latinos in this country move from incremental to qualitative progress, only then can they shatter the caste system to which they have been relegated. Only by taming the Market can the people of the Americas, north and south, move beyond our ethnic, racial, and linguistic divisions. Only then can we create a new society, one in which all are equal. 7. End the economic blockade against Cuba. The United States must end its economic blockade against Cuba, which has killed millions of people and has destroyed the lives of millions more. 8. End the economic blockade against Cuba. The United States must end its economic blockade against Cuba, which has killed millions of people and has destroyed the lives of millions more. 9. End the economic blockade against Cuba. 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